

Case Closed

How Ohio PI Firms Are Using Supio to Settle Higher and Move Faster

Introduction

There is a point in every technology evaluation where general claims stop being useful and specific evidence becomes necessary. This paper is for that point. It presents real outcomes from real PI firms that have deployed Supio in practice, with direct quotes from the attorneys involved and case-level detail about what produced each result.

The firms represented here handle the same case types that define Ohio PI practice: commercial vehicle collisions, medical malpractice, catastrophic injury, and high-volume auto. Their outcomes are specific enough to evaluate and close enough to the Ohio context to be directly relevant.

The \$700,000 Offer That Became a \$3 Million Settlement

Todd Travis is the principal attorney at Travis Legal Offices in Castle Rock, Colorado. During a deposition in a severe auto collision case, his associate quietly queried Supio's AI Assistant: "Show me all documented complaints of neck pain before this date, with Bates-stamped page numbers." In seconds, the system returned more than 14 entries showing bilateral neck pain complaints, all predating the defense's claimed timeline. Todd cited each one by date, clinic, quote, and Bates number. The defense expert's foundation collapsed.

"It made me look like I had every page of the record memorized."

The case, stuck at a \$700,000 offer, settled shortly after for \$3 million. Two additional cases followed the same pattern: a multi-defendant trucking matter doubled from \$400,000 to \$800,000 after Supio surfaced deposition contradictions, and a Rule 35 rebuttal built with Supio's analysis turned a \$100,000 offer into \$740,000.

"We turned a \$700K offer into \$3M, doubled another, and settled a third for 7x because Supio gave us the leverage of a 10-person team." – Todd Travis, Principal Attorney, Travis Legal Offices [1]

The advantage in each case was not a novel legal theory. It was the ability to retrieve specific, source-cited information from a dense record faster than the other side expected. That applies in Franklin County depositions exactly as it does in Colorado federal courts.

The \$25,000 Case That Settled for \$250,000

Jordan Lundy is the Managing Partner of Lundy Law, a multi-state PI firm with more than \$1 billion won for clients. When the firm adopted Supio, the initial goal was efficiency. The bigger impact came from what the system found in the records.

"We realized in some cases clients had treatments or bills we never knew about. Without Supio catching those, we would have settled for a fraction of the true value."

One case initially valued at \$25,000 due to prior injuries settled for \$250,000 after Supio's analysis surfaced documentation the manual review had missed. Monthly demand pack output went from 30 to 110. Attorneys now prepare 20 to 30 more cases per month than before.

"Of all the changes we've made at our firm over the years, this one has been the biggest success by far." – Jordan Lundy, Managing Partner, Lundy Law [2]

The prior-injury scenario that nearly cost Lundy Law \$225,000 in case value is one of the most common traps in Ohio PI practice. Cases with pre-existing conditions are routinely undervalued because the full record is not analyzed early enough to distinguish aggravation from prior condition.

The Small Firm That Competes With Large Ones

Brian Galligan leads Galligan Law in Des Moines: three attorneys, one paralegal, handling PI and medical malpractice statewide. Before Supio, the firm tried nurses, lay staff, and specialized vendors for medical record analysis. All were inconsistent, expensive, or both.

After adopting Supio firm-wide, deposition preparation that previously required days now takes hours. Real-time queries during proceedings give attorneys the specific information they need when they need it.

"Having Supio has been an equalizer in a lot of ways. I don't need the huge staff that a large firm has to get the same analysis and outcome for all the information we're processing." — Brian Galligan, President and Owner, Galligan Law [3]

Comprehensive medical analysis, real-time case querying, and consistent file quality are no longer the exclusive province of firms with large legal operations departments. They are available to any firm that adopts the right platform.

A Midwest Firm Changes Who Controls the Pace

Jay Stefani is the Managing Partner of Levinson and Stefani, a Chicago motor vehicle injury firm. A trucking accident case illustrated Supio's impact clearly: the client needed back surgery but had undergone a similar procedure months before the crash. Proving the injuries were distinct required parsing thousands of pages across multiple phases of care. With Supio, Jay surfaced exact documentation of symptom differences during the deposition itself.

The broader change was in pace. Written discovery that previously took four weeks now wraps in days

"Cases that traditionally progressed at the defense's pace now moved at the firm's choosing. It sends a pretty clear message to defense teams and insurance companies: you're going to have to deal with this a lot faster than you thought." — Jay Stefani, Managing Partner, Levinson and Stefani [4]

Ohio defense teams operate the same way Chicago defense teams do. Who controls the pace is now a variable that plaintiff firms can determine.

What These Outcomes Have in Common

In every case above, the value that was captured was already in the file. The injury was real. The documentation existed. The legal theory was sound. What changed was the ability to find the relevant information faster, organize it more completely, and present it more effectively.

None of these required the AI to be a lawyer. They required it to be a fast, thorough, accurate reader of documents with the ability to surface specific information on demand. That is what Supio does.

The Platform Behind the Outcomes

Supio is an AI platform built specifically for personal injury law firms, developed in collaboration with leading PI practices. It covers intake through verdict: flagging high-value case indicators at intake, generating source-cited medical chronologies, reconciling bills and liens, drafting demand letters in the firm's own style, and giving attorneys real-time access to the full case record during depositions and negotiations.

The results across the platform speak for themselves. Supio has processed more than 100,000 cases and contributed to more than \$1 billion in settlements. Firms using the platform report an average of 28 percent higher settlements. Individual firms have tripled demand pack output, turned undervalued cases into six-figure wins, and closed files faster than opposing counsel expected. [6]

Supio is SOC 2 Type II certified, HIPAA compliant, and GDPR compliant. Client data is never pooled into shared training models, and every finding is linked to its source document, making outputs defensible at every stage of the case.

Get Started

The best way to evaluate Supio for your Ohio practice is to see it work on your case types.

supio.com | [Book a demo today](#)

[1] Travis Legal Offices Case Study, Supio [2] Lundy Law Case Study, Supio [3] Galligan Law Case Study, Supio [4] Levinson and Stefani Case Study, Supio [5] Christopher Welsh Law Case Study, Supio [6] Supio Platform